

# INNOVATIVE BUSINESS SERVICES



# CAPABILITY STATEMENT

Your Trusted Fulfillment  
and Warehousing Partner



UEI: WHD7H4JJNMD7  
CAGE : 9EES2

## COMPANY OVERVIEW

Innovative Business Services (IBS) specializes in providing fulfillment, warehousing, storage, and kitting services. We serve a diverse range of industries, including apparel, electronics, medical products, supplements, alcohol (marketing materials and actual alcohol), educational materials, and more. Our headquarters are located in Fort Worth, Texas, part of the dynamic DFW metroplex — one of the fastest-growing business hubs in the country. Positioned centrally in the U.S., we're perfectly situated for fast, coast-to-coast logistics, streamlined operations, and accessible service across time zones." Our state-of-the-art online inventory and order management systems allow clients secure, 24/7 access to track orders, manage inventory, and obtain detailed reports.

IBS is known for its personalized approach, paying close attention to each client's specific requirements, product needs, customer preferences, and shipping policies. Our team of experienced account managers ensures high-quality, tailored services for every client.

IBS offers freight shipping for the transportation of large shipments of goods domestically or across the globe via air, land, or sea. The goods are loaded on pallets or into large, sturdy containers and transported using one or more model of transportation.

## PAST PERFORMANCE

- **Dallas Mavericks:** Fulfillment for season ticket holders
- **Campari:** Fulfillment services
- **Moet Hennessy:** Warehousing and order fulfillment
- **Sanara Medical Company:** Logistics support for medical product distribution
- **Integrity Marketing Group:** Fulfillment services
- **Patco Brands:** Order fulfillment
- **Big 12 Conference:** Product fulfillment for events
- **Project Beloved:** Fulfillment and logistics

IBS grew with one client from processing 400 orders per month in 2017 to more than 26,000 orders per month by 2019, proving our ability to scale and meet client demands.

## DIFFERENTIATORS

- **30+ Years of Experience:** Extensive experience in warehousing and fulfillment.
- **Veteran-Owned Business:** As a Disabled Veteran-Owned Business, USMC (Ret.), we bring dedication and a service-first mindset to every project.
- **Customization:** Tailored fulfillment solutions for businesses of all sizes, from start-ups to global brands.
- **Speed and Detail:** Our team ensures fast execution with meticulous attention to detail in every fulfillment project.
- **Global Reach:** We offer fulfillment and warehousing services both domestically and internationally.

## TARGET MARKET

We specialize in high-volume order fulfillment with low numbers of SKUs, ideal for businesses looking for a flexible and scalable fulfillment solution. Our clients range from small businesses to large global brands.


### NAICS CODES


**541614:** Process, Physical Distribution, and Logistics Consulting Services (Fulfillment)


**561910:** Packaging and Labeling Services

**493110:** General Warehousing and Storage

### CONTACT US

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## CERTIFICATIONS AND QUALIFICATIONS

- SBA Service-Disabled Veteran-Owned Small Business
- SBA Veteran-Owned Small Business
- Member of the Better Business Bureau
- Texas Alcoholic Beverage Commission Wholesaler's Permit
- Federal Alcohol Administration Basic Wholesaler's Permit