

# blueprint

May 2025 | Volume 56 | Issue 5



**3** TYPES OF PATIOS  
TO CONSIDER  
FOR YOUR HOME

**BLACK PATIO DOORS**

A TRENDING LOOK TO LOVE



Visit [SucceededWithWindsor.com](http://SucceededWithWindsor.com) to see performance information, hardware and glass options, and download our product guide.

# Your Vision Our Passion

**As a building professional, your vision is to provide great design options for your customers.**

At Windsor Windows & Doors, our passion is to bring you a versatile line of window and door products to exceed your expectations and inspire your customers. Windsor's product line provides vast design options, plus the quality craftsmanship for which we are known. Our easy-to-work-with professionals focus on providing you the right window and door product for your customers' needs, making Windsor Windows & Doors a true partner in your success. Call us today or visit us at Gilcrest Jewett Lumber to learn more about Windsor Windows & Doors.



DISTRIBUTED LOCALLY BY:

**Gilcrest Jewett Lumber**

1100 Alice's Road | Waukee, IA 50263 | 515.987.3600  
5660 NE Hubbell Avenue | Altoona, IA 50009 | 515.957.0027

**TWO WORDS:**

# Exceptional Workmanship



*Let us help you with your next  
new construction project.*

**ALL PRO PAINTING**



**CALL FOR A FREE QUOTE  
(515) 556-6501**

[www.allpropaintingdsm.com](http://www.allpropaintingdsm.com)

*New Construction • Commercial • Residential*



# Kohles & Bach

HEATING • COOLING • FIREPLACES • GEO-THERMAL

**CONNECT WITH US!**



Kohles & Bach Heating  
and Cooling



kohlesbach

**[kohlesandbach.com](http://kohlesandbach.com) • 515-278-2900**

# TABLE OF CONTENTS

---

*Cover photo provided by Mirza Kudic Photography*



**20**

BLACK PATIO DOORS: A TRENDING LOOK TO LOVE  
*Pella Windows and Doors of Central Iowa*



**14**

THE TOP BENEFITS OF HAVING A HEALTHY LAWN  
*Colby's Lawn & Landscape*



**30**

THREE TYPES OF PATIOS TO CONSIDER FOR YOUR HOME  
*Weller Brothers*

## SAVE MORE!

---

**38** BUILDERS AND REMODELERS CAN  
SAVE AN AVERAGE OF \$1,650.24 PER  
YEAR WITH HBA REBATES  
*Learn how on page 38.*

---

**6** EXECUTIVE MESSAGE *Dan Knoup*

**10** PRESIDENT'S MESSAGE *Chris Pickard*

**12** LUNCH BUNCH RECAP

**15** CHAMPIONS LUNCHEON

**16** CORE VALUES SPOTLIGHT *Katina Steeve*

**18** NETWORKING AFTER HOURS RECAP

*Ferguson Home*

**26** PROFESSIONAL WOMEN IN BUILDING  
PRESIDENT *Lauren Mahoney*

**28** REMODELERS COUNCIL CHAIR  
*Kim Hinkhouse*

**34** UPCOMING EVENTS

**36** BUILDING PERMIT REPORT

**39** WHISKEY TASTING RECAP

**40** RETENTION, RECRUITING AND  
NEW MEMBERS

**41** RENEWING MEMBERS AND DSM HBA STAFF

**43** LEADERSHIP & OFFICERS

## SIGN UP

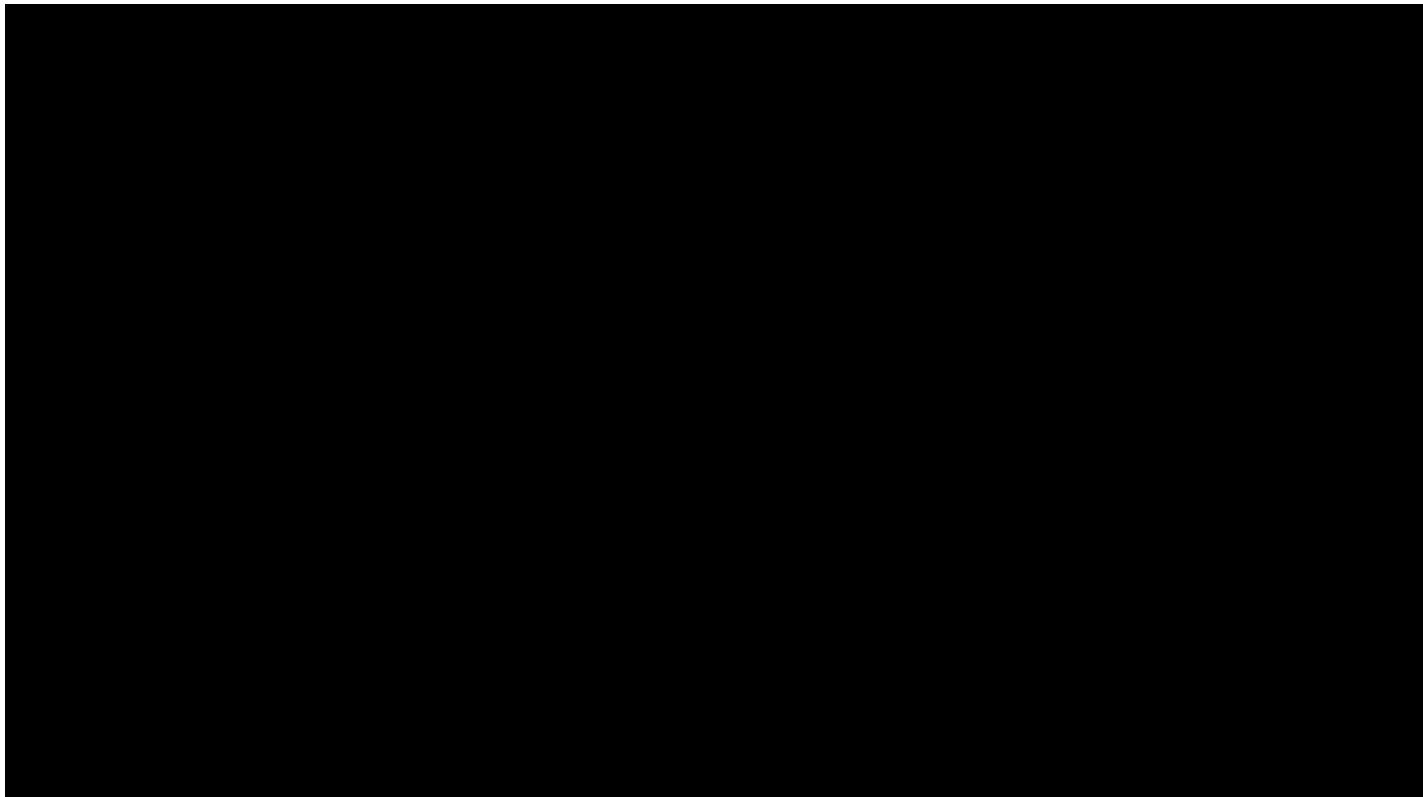
---

**12** LUNCH BUNCH  
*May 19*

---

# EXECUTIVE OFFICER

Message from Dan Knoup



## *Thank You Platinum Partners*



Windows and Doors  
of Central Iowa





Whole Main Floor



**WHITEY REMODELING & INTERIORS**  
A DIVISION OF **WHITEY EXTERIORS**

## Transform Your Interior & Exterior Space with us today!

At Whitey Remodeling & Interiors, we pride ourselves on being a full-service remodeling company dedicated to transforming your home inside and out. Whether you're looking to upgrade your kitchen, create a luxurious bathroom, finish your basement, or enhance your outdoor living space, our skilled team is here to bring your vision to life.

- Kitchens, Baths, & Basements
- Interior & Exterior Painting
- Roofing, Siding, Windows & Gutters

- Decks & Patios
- Metal Fabrication
- Fireplaces & Stone



Exterior



Primary Bathroom



[info.whiteyexteriors@gmail.com](mailto:info.whiteyexteriors@gmail.com)



Call us : 515-961-3020

# Pella windows are rated #1 by homeowners as providing the highest value.\*



Your local Pella® team is ready to show you the right window or door for your home and budget. Whether wood, vinyl or fiberglass, let our team find the right product that fits your vision. Pella can help support the completion of your project - from a new construction install to a remodel project. Your home is unique, so you shouldn't have to settle for an ordinary window or door.

Call today for your free in-home consultation and learn more.

**Pella Window & Door Showroom**  
4740 121st Street, Urbandale, IA | 515.278.8781

[pellaofdesmoines.com](http://pellaofdesmoines.com)



©2024 Pella Corporation

# Your FirstSource In the Des Moines Area for Quality Building Materials and Professional Service



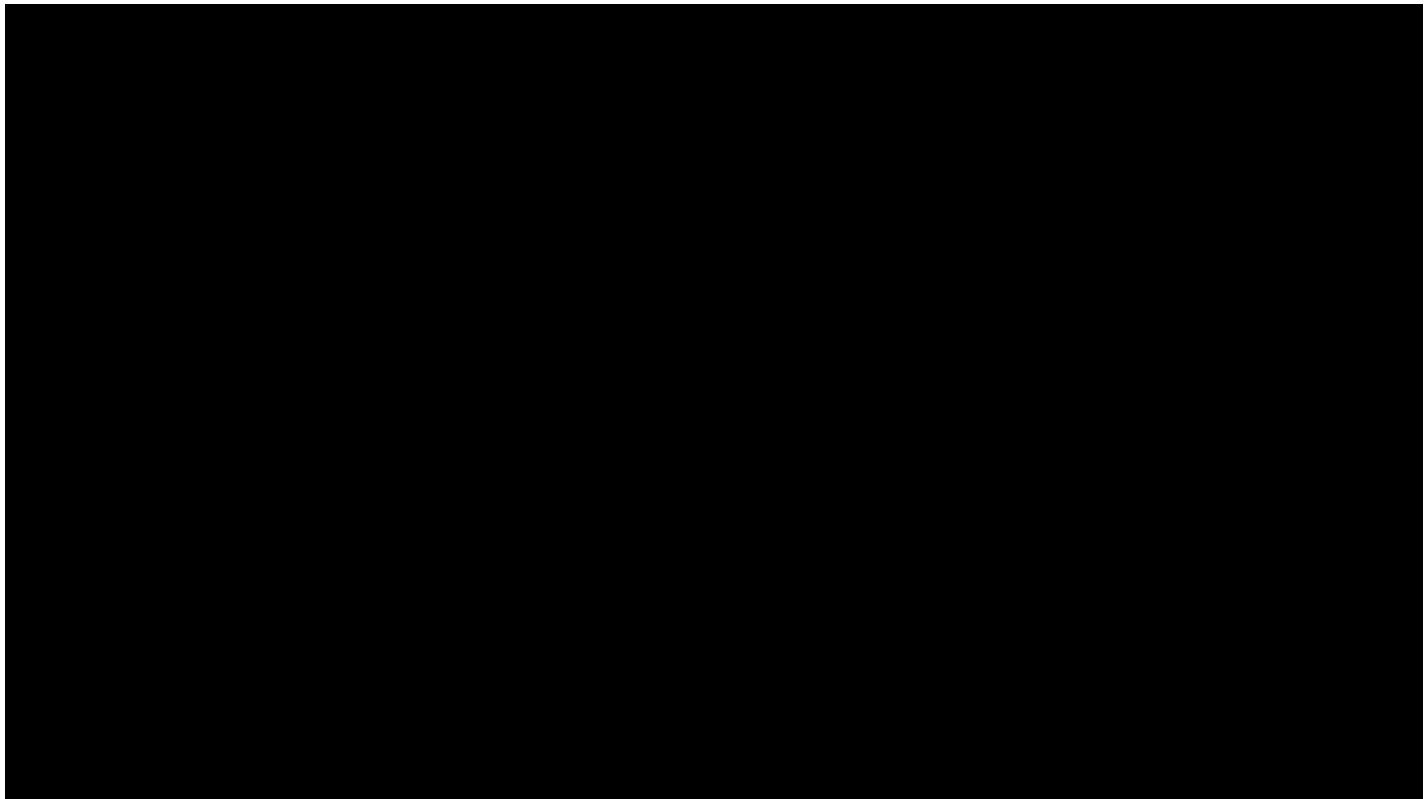
All of the building materials for your next build + knowledgeable, experienced service **committed to your success.**

NEW CONSTRUCTION • REMODEL / RENOVATION • RESIDENTIAL • COMMERCIAL



# PRESIDENT

Message from Chris Pickard



## *Networking After Hours*

**MAY 1**

**4:30 - 6:30 PM**

Royal Flooring  
11801 Hickman Rd  
Urbandale

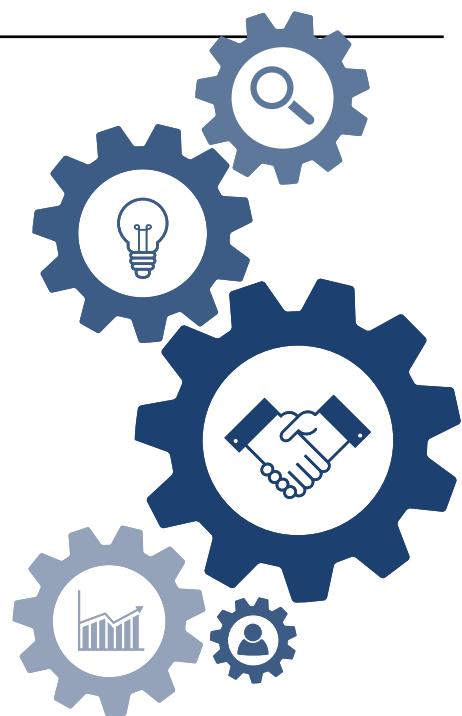
**ROYAL FLOORING**

**JUNE 5**

**4:30 - 6:30 PM**

Beisser Lumber Co  
7901 Birchwood Ct  
Johnston

**BEISSE**  
LUMBER COMPANY



**FERGUSON | FACTORY DIRECT**

BATH, KITCHEN & LIGHTING GALLERY

## YOUR PROJECT IS OUR PRIORITY

Our showrooms are designed to inspire, with bath, kitchen and lighting choices from top brands curated in beautiful, hands-on displays. From product selection to delivery coordination, an industry expert will be there to support your project every step of the way.

[fergusonshowrooms.com](http://fergusonshowrooms.com)

YOUR LOCAL SHOWROOM: CLIVE

 Millennium



NOW AVAILABLE - STARTING AT \$76.9k

# Warrior Run Plat 4 NORWALK, IA

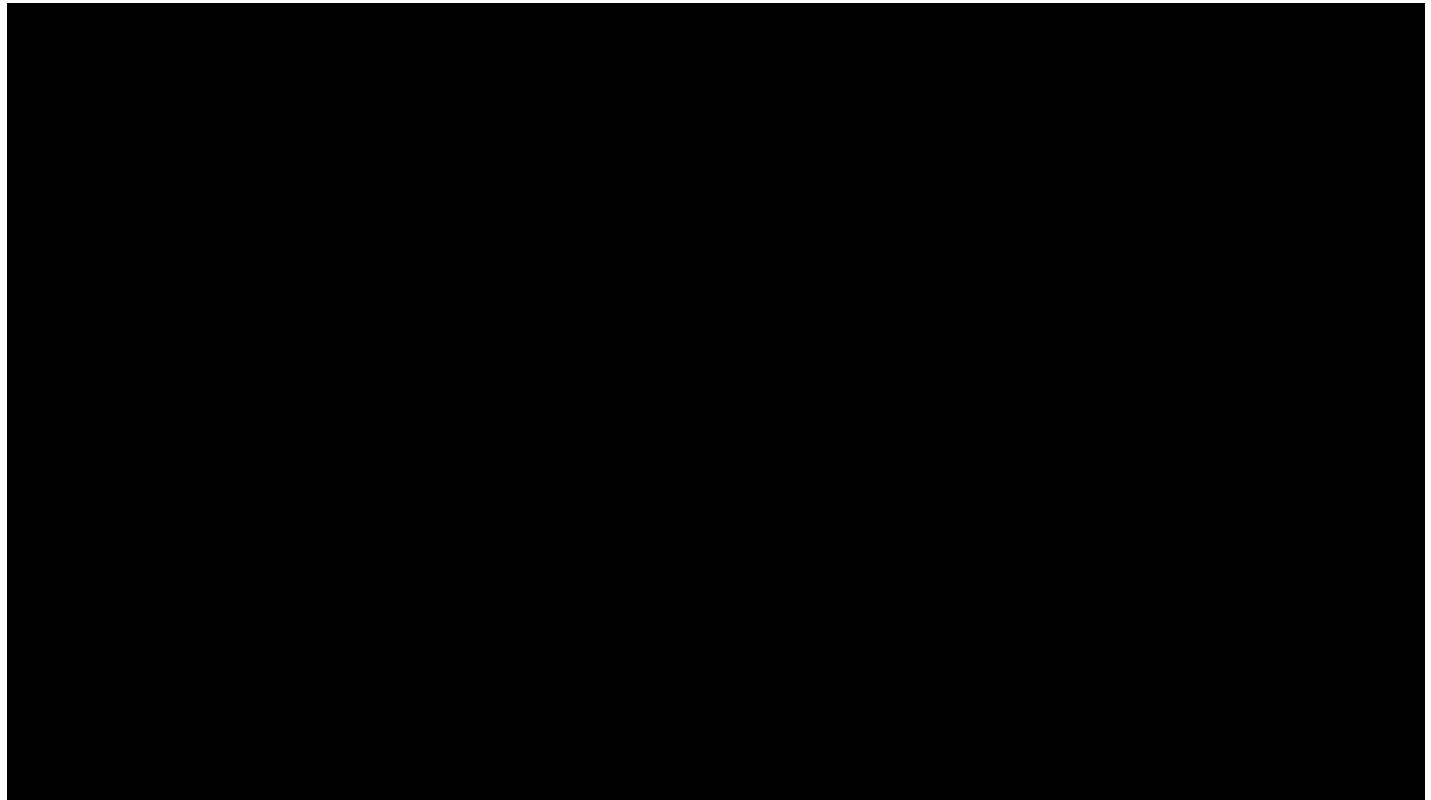
KALEN LUDWIG, REALTOR®  
KALEN@PEOPLES COMPANY.COM  
515.402.3169

 **DILIGENT**  
DEVELOPMENT

KEATON DREHER, REALTOR®  
KEATON@PEOPLES COMPANY.COM  
515.650.1276

# LUNCH BUNCH

---



Build and strengthen  
relationships with  
fellow DSM HBA  
Members!  
Please RSVP here for  
the next one.



# Exclusive HBA Member's Pricing

You could give your people

## Culligan Water™

For HBA Members water can be delivered to job sites for just  
**\$6.25/bottle** and the use of any **water cooler** for **\$5/month**.



**CALL US TODAY!**

Office: 515-274-2573 • [www.culligandesmoines.com](http://www.culligandesmoines.com)



Where there is a material difference in service

Windows + Doors | Decks | Plans | 1921 Hubbell Ave | Des Moines | [LeachmanLumber.com](http://LeachmanLumber.com) | 515.265.1621

# The Top Benefits of Having a Healthy Lawn

By Colby's Lawn & Landscape, originally posted [here](#).

**H**aving a healthy lawn comes with both financial and environmental benefits. Proper [lawn care](#) is an integral part of caring for a suburban home. Here are some key benefits homeowners can gain.

## ADDS CURB APPEAL

Curb appeal refers to the attractiveness of a home and directly impacts its sale value. Homes with a healthy, well-manicured lawn that doesn't have brown patches or weeds typically sell at a higher price than those with visual problems. Caring for the lawn is part of caring for the home.



## HELPS FIGHT CLIMATE CHANGE

All plants, including grass, absorb carbon dioxide and release oxygen. As anyone who has seen the news knows, carbon dioxide has caused climate change to become a complex problem. A healthy lawn, perhaps including a tree or two, can pull carbon dioxide out of the atmosphere and store it, according to Ensia. Additionally, according to ScienTurfic, a 2500-square-foot lawn makes enough oxygen to supply a family of four with breathable air.

## TRAPS AIR CONTAMINANTS

Healthy lawns can also trap dust and dirt. Dust and dirt can exacerbate breathing problems unless absorbed by surrounding plant life, such as grass and trees.

## HELPS WITH STORMWATER AND ITS POLLUTANTS

Even if your streets have good drainage and your lawns are at an angle designed to drain water, storms can be the bane of any homeowner. Fortunately, grass and trees are great for absorbing rainwater. Besides sunlight, plants need water to survive. They absorb a lot of rainwater even before it starts to lap against your front door during a torrential flood.

A healthy lawn can also absorb a lot of pollutants that come down from the sky along with the water, according to Pennington. Finally, grass and trees

have roots that hold soil in place that might otherwise erode because of heavy rain.

## MAKES FAMILY MEMORIES

From backyard barbecues to the kids having their friends over to play in a jungle gym, a healthy lawn can be the venue for many great family memories. The better looking the lawn, the better the family experiences and photos can be. Most owners know that lawn care, such as regular mowing and edging is essential to living in the suburbs. You should also remember to maintain regular lawn treatment that takes care of weeds and unsightly brown patches. Reach out to Colby's Lawn & Landscape today to receive assistance.



(515) 782-9162

[info@colbyslawn.com](mailto:info@colbyslawn.com)

[www.colbyslawn.com](http://www.colbyslawn.com)



**dsm HBA**  
**CHAMPIONS**  
**HAPPY HOUR**



Earn your spot at the quarterly HBA Champions Luncheon, where the exclusive opportunity for industry leaders and professionals come together to share insights, network, and celebrate excellence in the home building and remodeling industries.

**Last quarter we had 6 Champions; will you be attending this quarter?**

## **HOW TO EARN YOUR SEAT IN Q2\***

1. Recruit 1 new member **or** retain 2 current members from April - June 2025.
2. Once a month: Attend a committee meeting, Lunch Bunch, Coffee Connections **or** volunteer at a DSM HBA event.

\*Must sign in at the event/meeting and be noted by the current/new member that you helped retain/recruit them.

## CORE VALUE SPOTLIGHT



**Katina Steeve**  
**GILCREST/JEWETT**  
**LUMBER CO**

### Core Value **DEDICATED**

This month, we're proud to highlight Katina for exemplifying true dedication in everything she does. From the very beginning,

Katina stepped up and took initiative, especially with her outstanding support during the Building Show of Iowa. Her commitment, follow-through, and willingness to go the extra mile made a big difference.

**Quantum**  
FIBER

**The future is yours**  
with tailored WiFi solutions.



**Builders  
and Residents**

Limited availability. Service in select locations only.



## The Midwest's Premier Millwork Supplier

**MARVIN** 



Serving the Midwest's top builders, contractors and remodelers.

- Millwork
- Interior Doors
- Exterior Doors
- Windows - Vector, Mi And Marvin
- Cabinets & Countertops
- Hardware & Security
- Pre-Finishing
- Installation Services - Window, Door, And Cabinetry
- Finish Carpentry



**Schedule a visit to our showroom to see the latest Marvin windows and doors.**

**Your Vision, Our Expertise.  
Moehl Millwork Brings Your Projects to Life.**

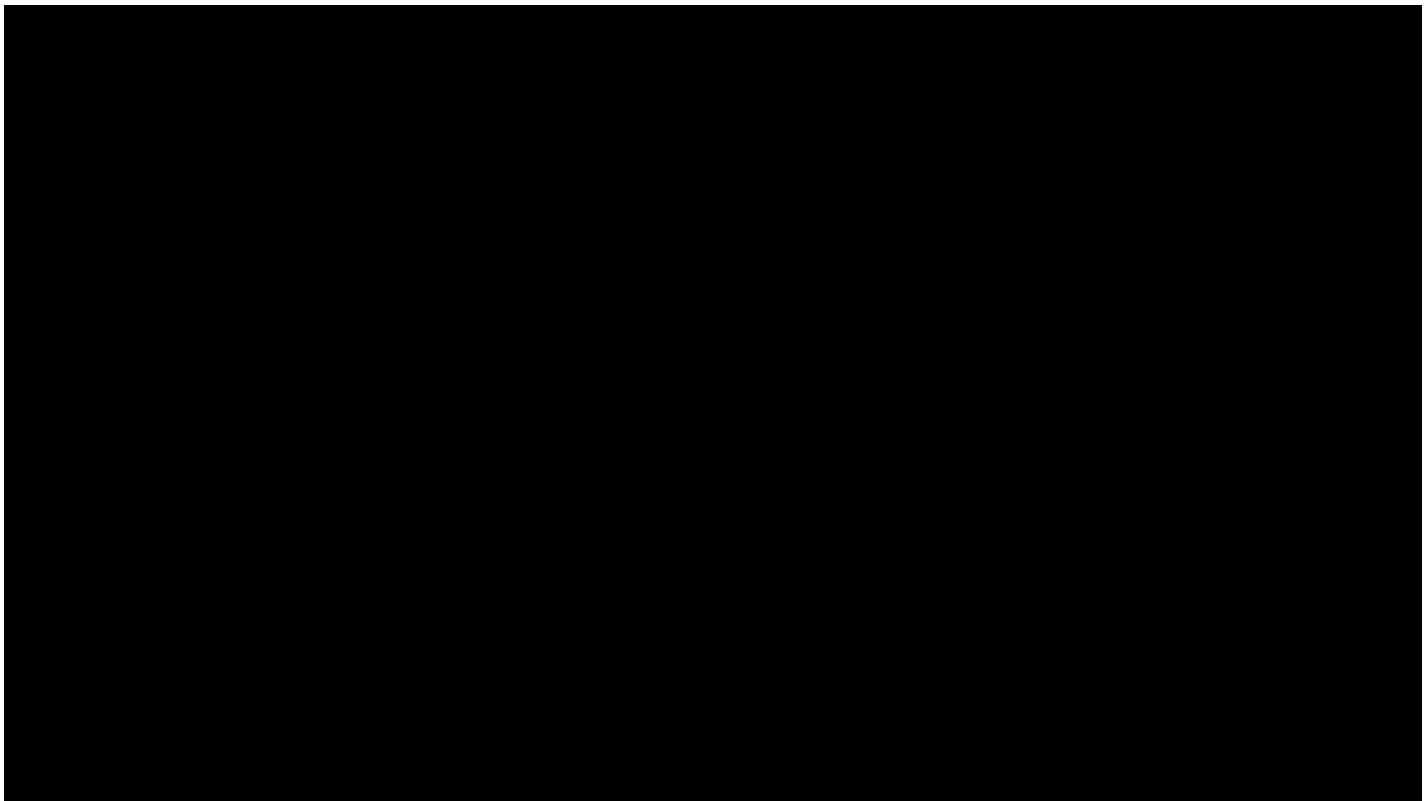
Discover our extensive line of products and services to help you build better at [MoehlMillwork.com](http://MoehlMillwork.com).

Experience Our Showroom

**5150 SE RIO COURT, ANKENY, IA 50021** - **800-876-2486**

# NETWORKING *after* HOURS

Ferguson Home



*The new showroom was amazing to see!*



# Conquer every DIY

2025 Silverado

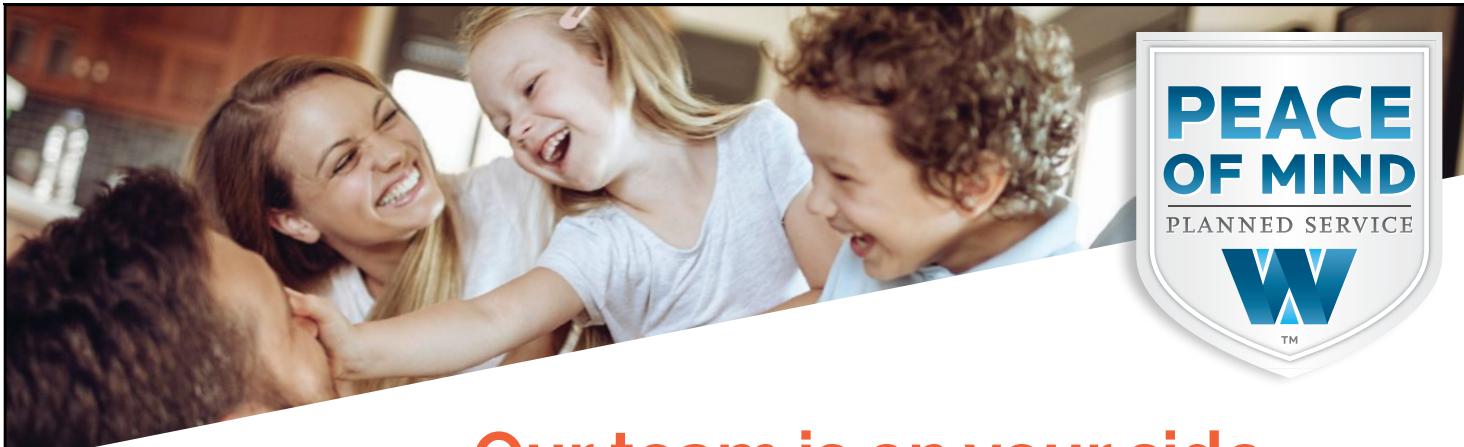


Together  
let's drive™

**PREMIER**  
CHEVY DEALERS

[MoreIowansDriveChevy.com](http://MoreIowansDriveChevy.com)

Proud sponsors of the Des Moines  
Home Builders Association



## Our team is on your side.

**Locally Owned  
and Family  
Operated for  
75 Years and  
Counting**

What started as a small HVAC company founded by Don Wyckoff Jr., has now grown into a trusted business led by its **third generation. Wyckoff employs over 100 people and services clients all over central Iowa.** We've taken our family business to the next level to serve the needs of our customers without sacrificing the **exceptional standards and family values** that Wyckoff Heating & Cooling was built on.

**515-287-6000**  
[www.WyckoffComfort.com](http://www.WyckoffComfort.com)

 **WYCKOFF**  
HEATING & COOLING

# BLACK PATIO DOORS: A TRENDING LOOK TO LOVE

By Taeya De Vries, originally posted [here](#).

Trendy and timeless, there are many reasons to love black patio doors. From black French doors to black sliding glass doors, adding a black patio door brings a modern touch to any style home.

The color black is trending right now and it's a look that's here to stay. Black is bold, elegant, modern and never goes out of style. Whether a small-scale accent color or the prominent focal point in a room, the color black is extremely versatile and can be used just about anywhere on the interior or exterior of a house. When adding black to your home's aesthetic, do so with intention. Black can be used as a dramatic and chic statement or it can be deemed a neutral color that brings grounding depth to your home.

## INCORPORATING BLACK PATIO DOORS INSIDE AND OUT

Want to jump on the black color trend? Consider choosing black patio doors for your home. Black patio doors are both a trendy and timeless way to bring rich natural sunlight into your home and easily access the outdoors. With many [patio door room ideas](#), a black patio door adds a touch of bold, modern style and fresh air to many different spaces in your home. Patio doors with black frames make a bold focal point in both interiors and exteriors. For both windows and doors, choosing black as the exterior color can distinctly frame the glass and pick up other black accents on the outside of your home such as light



fixtures, roofing or stone. Dual-color frames, available in [fiberglass](#) and [vinyl](#) materials, give you the ability to select black for the exterior of your patio door with a white interior. This option offers design flexibility inside your home without compromising the crisp look that black brings to the exterior. For those who prefer the warm beauty of wood inside, [wood patio doors](#) can be stained any color for the interior and are available with black aluminum cladding on the exterior to protect them from the elements. Whether you prefer solid-color black or dual-color patio door frames, there are many [patio door styles](#) to fit the look you love most.

## UNIVERSALLY GORGEOUS BLACK PATIO DOORS FOR ANY HOME STYLE

From modern and contemporary to traditional and





WE WANT TO EARN YOUR BUSINESS



  
**EVERLAST®**  
Advanced Composite Siding  
PREFERRED CONTRACTOR



1 OF 5 PLATINUM PREMIER CONTRACTORS  
IN THE NATION - IOWA'S ONLY

3X NATIONAL PELLA PLATINUM ELITE  
PARTNER OF THE YEAR  
(2021, 2022, 2023)

  
Beautiful outdoor living, built for life™  
Outdoor Ambassador

  
PLATINUM  
CONTRACTOR

farmhouse, there are many different style homes well-suited for the modern flair that comes from adding a black patio door. In this compilation of [black patio door ideas](#), learn how the color black can enhance your space's style.

### Modern and Contemporary

In homes with modern and contemporary style, black patio doors offer sleek lines and thin profiles to make the space stand out. There are a number of modern and custom grille patterns to suit this style. [Modern patio doors](#) are commonly composed of fiberglass or wood, offering durable finishes that make a space feel polished and clean. Black frames stand out next to the expansive glass panels, offering a minimal profile that furthers a modern aesthetic.



### Traditional

For those with classic style in search of more [traditional patio doors](#), black French doors made of wood with simple grille patterns are a modern complement to a traditional home. Being that black is a neutral and timeless color, it pairs well with traditional home décor. Black combines steady tradition with a trending modern touch, keeping the home classic yet interesting.



### Farmhouse

The charming black and white contrast is a hallmark of modern farmhouse design. As a bold color, black draws your eye and acts as an interesting focal point. When paired with light-colored walls or siding, black sliding patio doors create a dramatic look to achieve the highly desired modern farmhouse aesthetic. Not only does a black patio door command attention, it also maximizes light to enhance the neutral color palette and rustic furnishings that make this style so comfortable and appealing.



### BLACK PATIO DOOR TYPES

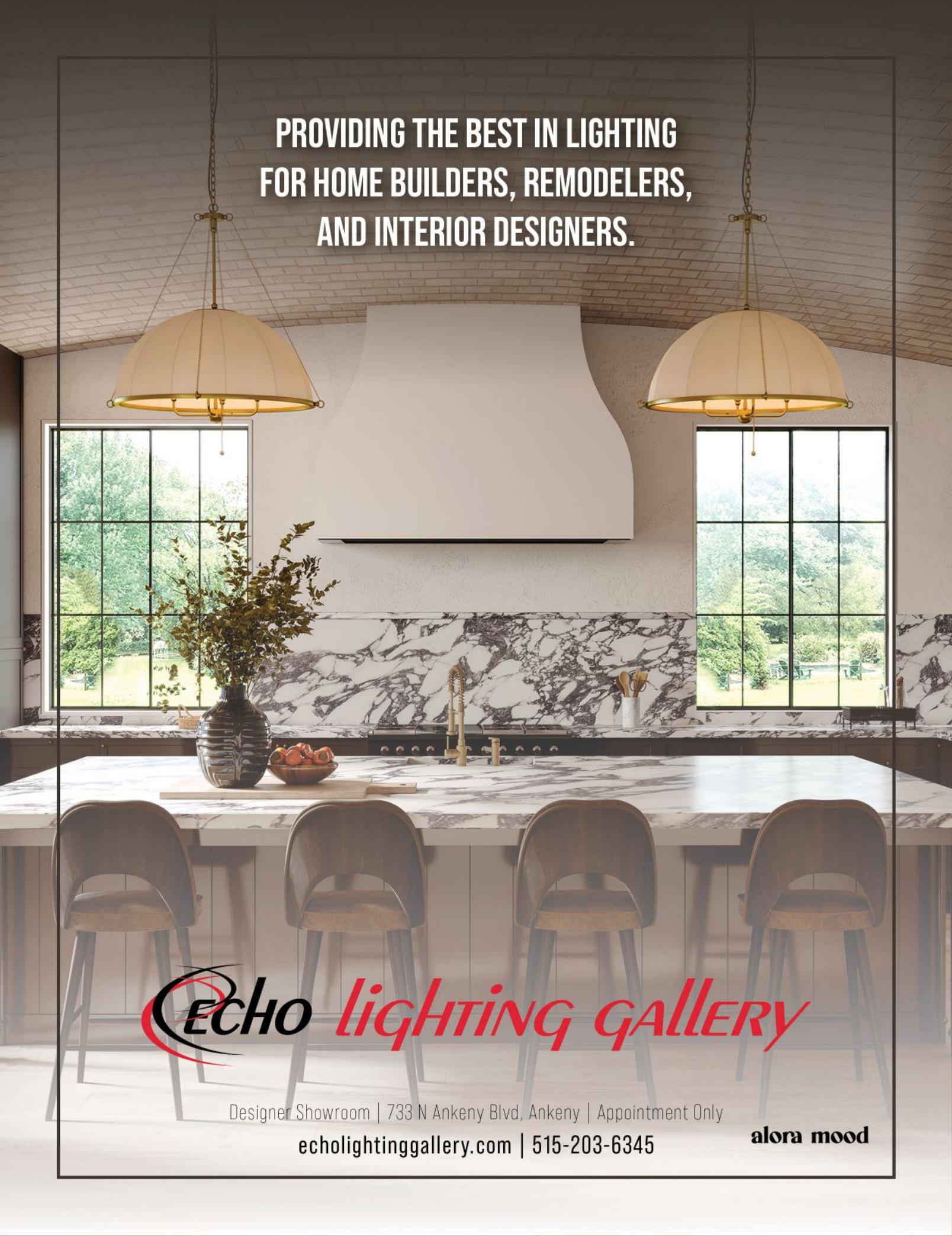
There are many different [types of patio doors](#) to fit your space and style. Each type of patio door functions in a distinct way to benefit your unique lifestyle.



#### Black French Doors Swing Open to the Patio

French doors, also called [hinged doors](#), feature one or more panels that swing in or out. With wide openings and smooth swinging operation, exterior black French doors create a sophisticated entrance to a backyard or patio area. In a spacious dining room, [black French doors lined along a single wall](#) create a

PROVIDING THE BEST IN LIGHTING  
FOR HOME BUILDERS, REMODELERS,  
AND INTERIOR DESIGNERS.



**echo** *lighting gallery*

Designer Showroom | 733 N Ankeny Blvd, Ankeny | Appointment Only

[echolightinggallery.com](http://echolightinggallery.com) | 515-203-6345

**alora mood**

show stopping look while bringing sun and elegance to the space. The [French door buying guide](#) shares more about the history of French doors, common types, security considerations and styling options.



**Black Sliding Glass Doors Provide Extra Space**  
[Sliding patio doors](#) don't swing open, but instead feature 2, 3 or 4 sliding panels of glass. A distinctive benefit of sliding doors is that they require less space to operate. In addition, the option to get black sliding glass doors with blinds brings privacy and energy efficiency to the home. Perfect your patio with many [different types of sliding doors](#).



### Multi-Slide Patio Doors Seamlessly Connect Indoors and Outdoors

[Multi-slide patio doors](#), featuring expansive glass panels, slide open to stack against each other or tuck away out of sight into a wall. Bring the "wow" factor to any home with multi-slide doors that completely open to the outdoors and effortlessly extend any room. Creating a wall of glass, multi-slide patio doors are wonderful additions between a kitchen and outdoor patio area as they seamlessly blend the two spaces. As shown in this black multi-slide patio door project, they require no additional space to operate.



This makes them well-suited for an open living room or even a bedroom that opens to the backyard.

### Bifold Patio Doors Neatly Fold to Completely Open Panels

[With bifold patio doors](#), your space benefits from distinctive design and operation that extends your living space beyond the exterior walls. These doors have multiple panels that are connected to slide and fold together when opened, like an accordion. Bifold patio doors can completely open all panels to allow light and fresh air into the home. A new trend surrounding bifold doors are smaller versions used as a pass-through window over a countertop. This is ideal for passing food and beverages between an indoor kitchen and an outdoor bar space.

### ALWAYS BUILT FOR YOUR LIFESTYLE, NEVER OUT OF STYLE

For those [shopping for a new patio door](#), consider the timeless and trendy appeal that the color black offers. Lending itself to modern, contemporary, traditional and farmhouse designs, a black patio door can be used to make a statement or blend seamlessly into a space. With types of patio doors fit for many different spaces and lifestyles, enhance your home's design with the addition of a black patio door.



Windows and Doors  
of Central Iowa

4740 121st St, Ste 100, Urbandale, IA 50323

515.278.8781 | [www.pella.com](http://www.pella.com)

Spend more time here.



Building or buying? Let our mortgage experts help with your place to call home - so you can spend time on what matters most.

**50+ Years Of Experience. Reliable Advice. Stress Less Process.**

**Home equity loans for everything else!**

SCAN  
ME TO  
LEARN  
MORE



LOCK IN A  
**60-MONTH FIXED RATE**  
HOME EQUITY LINE OF CREDIT

**CSB** COMMUNITY  
STATE BANK

BankCSB.com | 515.331.3100



# PROFESSIONAL WOMEN IN BUILDING

Message from Lauren Mahoney



## Upcoming Events

**MAY 7**

**6:00 PM**

### **PWB Scholarship Reception**

The Venue  
209 5th St  
West Des Moines

**MAY 20**

**1:00 PM**

### **PWB Executive Committee**

DSM HBA Office  
6751 Corporate Dr  
Johnston

**MAY 27**

**9:45 AM**

### **Coffee Club**

Flooring America  
10200 Hickman Ct, Ste 300  
Clive

Network with your fellow  
PWB Members!



- Business Cards
- Vehicle Graphics
- Window Graphics
- Banners
- A.D.A Signage
- Interior/Exterior Signage
- Monument Signs
- Wall Graphics
- Trade Show Graphics
- & More



515-402-7446

Brant@signaturedsm.com

3000 S.E. Grimes Blvd., Suite 700  
Grimes, IA 50111

Mention this ad for 15% off



[SignsDSM.com](http://SignsDSM.com)



Provide building  
solutions that allow  
our customers to  
develop great  
communities.

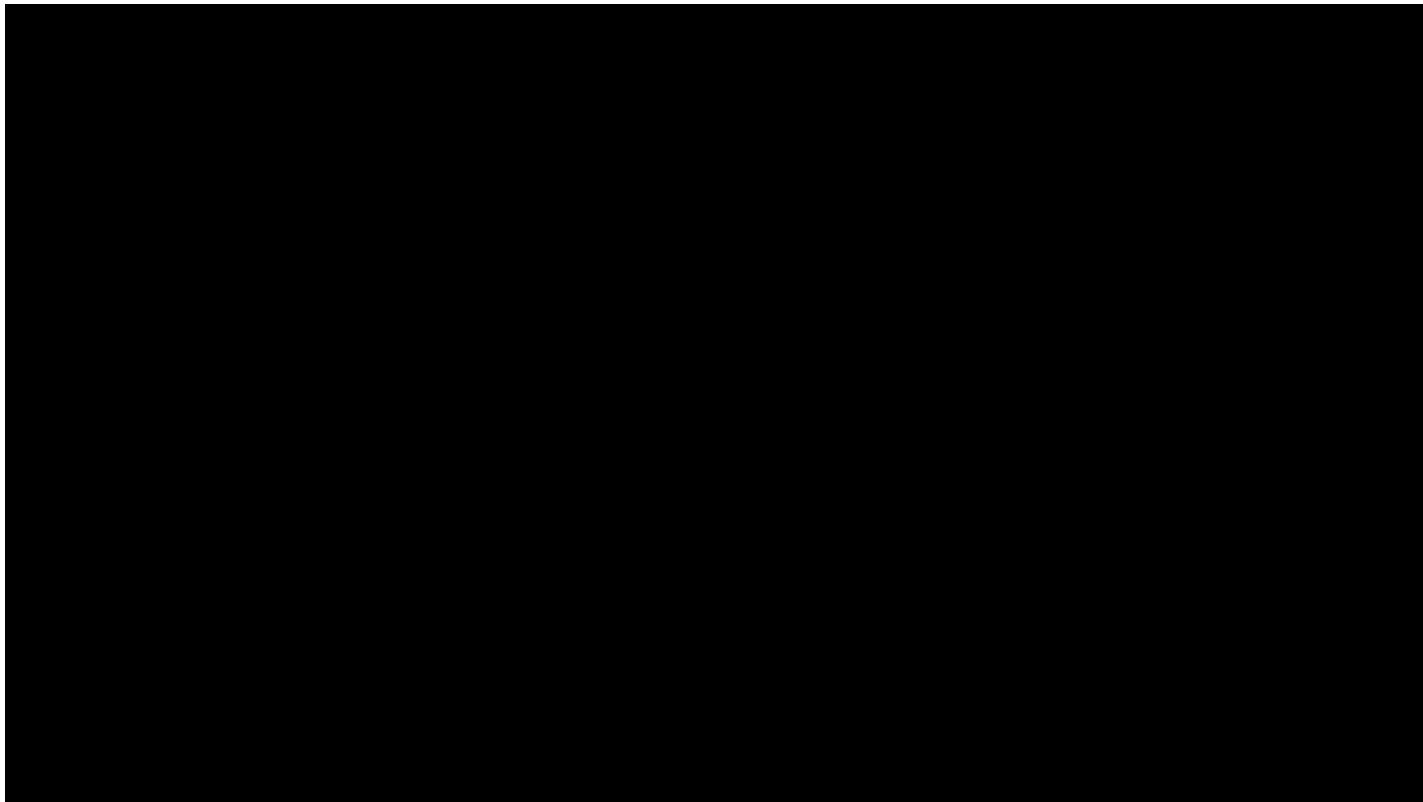
- Windows
- Doors
- Decking
- Siding
- Millwork
- Estimating
- Design

GRIMES • FORT DODGE • CORALVILLE

[BeisserLumber.com](http://BeisserLumber.com)

# REMODELERS COUNCIL

Message from Kim Hinkhouse



## RC Meetings

**MAY 7**

**9:00 AM**

**RC Coffee**

Twisted Bean  
4504 Merle Hay Rd  
Des Moines

Network with your  
fellow RC Members!

**JUNE 4**

**9:00 AM**

**RC Coffee**

Twisted Bean  
4504 Merle Hay Rd  
Des Moines

Network with your  
fellow RC Members!

**JUNE 26**

**8:30 AM**

**Eggs & Education**

ProSource  
4459 121st St  
Urbandale

Breakfast and education  
on flooring and tile



Members  
Save Millions

**Hertz**

UP TO  
**20%**

OFF BASE RATES FOR VEHICLE RENTAL

**MEMBER DISCOUNTS**

*As a benefit of being a member, you have access to discounts and savings opportunities offered by many top companies. All programs, rates and prices are subject to change without notice.*

Click Here for More Member Discounts and Rebates

# THREE TYPES OF PATIOS TO CONSIDER FOR YOUR HOME

By Weller Brothers, originally posted [here](#)

A patio is a common addition to any Midwest backyard, providing a sturdy and attractive surface for outdoor entertaining and relaxation. There are several types of patios to choose from, each with its own unique look and benefits. During your initial consultation with one of our landscape designers, you'll likely discuss the intended use and desired look to determine which patio type is best for you:

- paver
- tile
- concrete
- natural stone

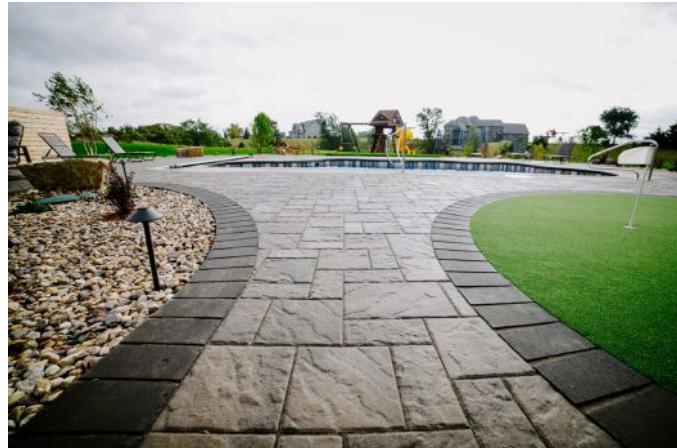
Let's explore these patio options to help you decide which one is right for your outdoor space.

## PAVER AND TILE PATIOS

beautiful outdoor patio work by Weller Brothers Landscaping

Homeowners in Sioux Falls, Rochester, and Des Moines often opt for paver patios because there are a variety of styles and sizes to choose from, allowing you to create nearly any look you'd like.

Pavers also offer longer patio longevity; if one cracks, you can simply have that one paver replaced.



### Types of Pavers

Our landscape design team sources patio pavers from the following brands – [Techo-Bloc](#), Belgard, or [Unilock](#).

All three brands offer high-quality pavers but specialize in different styles. The selection comes down to the color, finish, and overall look you want for your space.

Sometimes, we even install pavers from more than one brand in the same design to add contrasting textures or colors.

### Typical Cost of Pavers

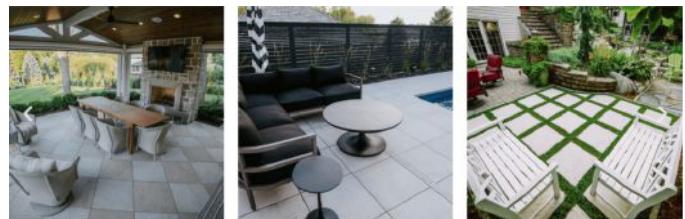
The costs of your paver patio can vary greatly depending on the brand or style. Generally speaking, they can range from \$25-\$35/square foot.



### Tiles

Tile patios are similar to pavers in that they offer a smooth, polished look and can be replaced individually if needed.

We can source tiles from a variety of places, but oftentimes, customers source these themselves and we provide the installation. We've even had some customers order porcelain tiles all the way from Italy!





**HBA**  
**REBATES**

**dsm**  
**HBA**  
Home Builders Association of Des Moines

# Want To Start Getting Money Back for Products You Already Use?

FREE MEMBER BENEFIT OF YOUR STATE & LOCAL HBA

[HBArebates.com](http://HBArebates.com)



## EASY TO PARTICIPATE!

IF YOU USE ANY OF OUR

## PARTICIPATING MANUFACTURERS

THE AVERAGE REBATE PER  
BUILDER/REMODELER COMPANY WHO  
PARTICIPATED IN 2024 WAS:

**\$1,650.24**

**1** Register

**2** Submit a  
Rebate Claim

**3** Receive a  
Rebate Check

### PARTICIPATING MANUFACTURERS



Contact Us:

[HBArebates.com](http://HBArebates.com)

[info@HBArebates.com](mailto:info@HBArebates.com)

866.849.8400

@HBArebates



That said, tiles can be a much higher financial investment, and they certainly add a wow factor to high-end landscape design.

## CONCRETE PATIOS

A concrete patio is the most cost-effective of your patio options, and can still look fantastic in your outdoor living space.

Some homeowners prefer a smooth concrete slab surrounding their pool area or for their seating area, while others add a texture element with stamped concrete.

Take note – while a concrete patio may save you some money upfront, it could be a hassle down the road if you’re a perfectionist. One con of concrete patios is that if it cracks or settles in an area, you either have to live with it or replace the whole thing.

It's totally up to you and your preferences!

### Typical Cost of Concrete Patios

Like all patio types, the cost varies but a ballpark range is \$10/square foot for plain, brushed concrete and \$20-\$25/square foot for stamped concrete.



## NATURAL STONE PATIOS

Natural stone – or flagstone – patios are the third patio option for your Midwest home. This type of patio offers an organic, rugged look to your space.

Again, it's simply a matter of what your desired look is and how you plan to use the space.

For example, if you expect your patio or walkway to be a high-traffic area, natural stone may not be the best option due to the rough surface (which also makes it difficult to shovel).

That said, it can add lovely texture to an ancillary area in your space while complementing a larger, smooth paver area.

### Typical Cost of Natural Stone

Natural Stone patios typically run at a similar cost to



high-end pavers, or more.

For example, they can be anywhere from \$25-\$45 per square foot.

## QUESTIONS TO ASK YOURSELF

Now that you understand the different types of patios, you might feel overwhelmed. Let's make the decision easier with a few simple questions:

- How will you use the space? – If it's a high-traffic area, flagstone, or natural stone, isn't the best choice. Will there be kids running around the pool? If so, stamped concrete can be slippery.
- Are you okay with having cracks that may develop over time? If "yes," and you're budget-conscious, then concrete may be a good option. If you don't want to live with cracks and settling in a few years, choose a paver patio so you can easily replace individual pavers as needed.
- What look do you want? Do you want clean, crisp lines? Go with pavers or tiles. Do you like the organic, natural look? Then, consider natural stone.
- What's your budget? The cost of a patio varies, but, generally speaking, here is how patio types rank from the least investment to the highest investment:
  - Concrete
  - Stamped concrete
  - Basic pavers
  - High-end pavers
  - Natural stone/flagstone

We have a handy budget guide to help guide your landscape design decision-making. [Check it out here.](#)

## Proper Installation Is Key

No matter which type of paver patio you choose, it is important to have it properly installed by a professional, like the team at Weller Brothers. A well-installed paver patio will last for many years,

providing a beautiful and functional outdoor space for you and your family to enjoy.

Our team maintains certification from the [Interlocking Concrete Pavement Institute](#), which means that we install patio pavers according to the highest industry standards.

[Visit our design gallery](#) to see more examples of patios we have installed in South Dakota, Iowa, and Minnesota.

To request a custom estimate for your backyard patio project, [contact us here](#). Our talented team of landscape designers looks forward to bringing your project to life.

BUILDING MATERIALS / WINDOWS + DOORS / FLOOR COVERING  
CABINETS + COUNTERTOPS / PATIO DECKS / ROOFING / SIDING  
TRUSSES + HOME PLANS

WHERE YOU BUILD MORE  
THAN HOUSES. YOU  
BUILD A REPUTATION.  
WHERE WE SPEAK  
YOUR LANGUAGE BUT  
WEAR A SLIGHTLY  
DIFFERENT UNIFORM.  
WHERE PRODUCTS  
AREN'T SIMPLY PICKED  
UP, THEY'RE CHOSEN.

WELCOME HOME.

WE PROUDLY CARRY:



marketing@wellerbrothers.com

1-605-351-4748 | [www.wellerbrothers.com](http://www.wellerbrothers.com)

📍 VISIT AN IDEA CENTER:

WAUKEE / ALTOONA / CORALVILLE / MARION

BUILDING RELATIONSHIPS SINCE 1856.

[www.GilcrestJewett.com](http://www.GilcrestJewett.com)



# MAY EVENTS

All meetings will be held at the HBA office unless noted.

**1** Thursday

**NETWORKING AFTER HOURS**

4:30 PM  
Royal Flooring  
11801 Hickman Rd, Urbandale

**5** Monday

**GOLF LEAGUE**

4:30 PM  
Legacy Golf Club  
400 Legacy Pkwy, Norwalk

**7** Wednesday

**RC COFFEE**

9:00 AM  
Twisted Bean  
4504 Merle Hay Rd, Des Moines

**WORKFORCE  
DEVELOPMENT**

3:00 PM

**PWB SCHOLARSHIP  
RECEPTION**

6:00 PM  
The Venue  
209 5th St, West Des Moines

**9** Friday

**SPRING GOLF OUTING**

7:00 AM and 12:00 PM  
Legacy Golf Club  
400 Legacy Pkwy, Norwalk

**12** Monday

**EXEC COMMITTEE**

8:00 AM

**GOLF LEAGUE**

4:30 PM  
Legacy Golf Club  
400 Legacy Pkwy, Norwalk

**13** Tuesday

**BOARD OF DIRECTORS**

11:00 AM

**14** Wednesday

**COFFEE CONNECTIONS**

Floor&Decor  
1400 22nd St, West Des Moines

**19** Monday

**LUNCH BUNCH**

11:30 AM  
Bravo! Italian Kitchen  
120 S Jordan Creek Pkwy  
West Des Moines

**GOLF LEAGUE**

4:30 PM  
Legacy Golf Club  
400 Legacy Pkwy, Norwalk

**20** Tuesday

**PWB EXEC**

1:00 PM

**22** Thursday

**DEVELOPERS COUNCIL**

10:00 AM

**27** Tuesday

**PWB COFFEE CLUB**

9:45 AM  
Flooring America  
10200 Hickman Ct, Ste 300  
Clive

**28** Wednesday

**AMBASSADOR COMMITTEE**

11:30 AM

**VIEW THE EVENTS  
CALENDAR**



# BEGINNING OF JUNE

**2** Monday

**GOLF LEAGUE**

4:30 PM  
Legacy Golf Club  
400 Legacy Pkwy, Norwalk

**4** Wednesday

**RC COFFEE**

9:00 AM  
Twisted Bean  
4504 Merle Hay Rd, Des Moines

**5** Thursday

**NETWORKING AFTER  
HOURS**

4:30 PM  
Beisser Lumber Co  
7901 Birchwood Ct, Johnston

# HOME SHOW EXPO | 50<sup>TH</sup> ANNIVERSARY



PART OF THE  
**Metro  
Showcase**  
CENTRAL IOWA'S  
BEST HOME SHOWS

*RidgeView Development*  
**NEW CONSTRUCTION**  
**JOHNSTON, IA | SEPTEMBER 2025**

# MARCH

Permit Totals

2024			
CITY	SF	TH	MF
Adel	8	0	0
Altoona	11	0	0
Ames	2	0	0
Ankeny	50	11	0
Bondurant	7	0	0
Carlisle	0	0	0
Clive	15	6	0
Cumming	0	0	0
Des Moines	12	0	0
Grimes	4	3	0
Indianola	1	0	0
Johnston	7	0	0
Newton	0	0	0
Norwalk	22	10	0
Pella	0	0	0
Pleasant Hill	1	0	0
Polk City	6	0	0
Polk County	12	0	0
Urbandale	26	0	0
Waukee	38	65	0
WDM	12	16	0
<b>TOTAL</b>	<b>234</b>	<b>111</b>	<b>0</b>
			345

2025			
CITY	SF	TH	MF
Adel	8	0	0
Altoona	10	0	0
Ames	13	0	0
Ankeny	38	56	374
Bondurant	1	0	0
Carlisle	3	0	0
Clive	5	0	0
Cumming	0	0	0
Des Moines	23	45	0
Grimes	6	0	0
Indianola	5	0	0
Johnston	6	0	0
Newton	0	0	0
Norwalk	0	0	0
Pella	0	0	0
Pleasant Hill	2	0	0
Polk City	7	0	0
Polk County	6	0	0
Urbandale	28	0	0
Waukee	32	0	50
WDM	18	4	0
<b>TOTAL</b>	<b>211</b>	<b>105</b>	<b>424</b>
			740

WOULD YOU LIKE A MORE DETAILED  
BUILDING PERMIT REPORT?

If you'd like to subscribe to the monthly detailed report, click the button to the right.

DETAILED REPORT



**BUILDER INFORMATION** | **SITE ADDRESSES** | **RESIDENTIAL CONSTRUCTION**

# YEAR TO DATE

Permit Totals

2024			
CITY	SF	TH	MF
Adel	12	0	0
Altoona	41	0	0
Ames	4	0	0
Ankeny	124	23	0
Bondurant	32	0	0
Carlisle	0	0	0
Clive	28	6	0
Cumming	0	0	0
Des Moines	47	4	6
Grimes	6	3	0
Indianola	6	0	0
Johnston	25	6	0
Newton	0	0	0
Norwalk	57	10	0
Pella	0	0	0
Pleasant Hill	6	0	0
Polk City	8	0	0
Polk County	22	0	0
Urbandale	65	14	0
Waukee	124	75	0
WDM	35	16	0
<b>TOTAL</b>	<b>642</b>	<b>157</b>	<b>6</b>
	805		

2025			
CITY	SF	TH	MF
Adel	16	0	0
Altoona	28	0	0
Ames	20	0	0
Ankeny	85	151	462
Bondurant	11	0	0
Carlisle	9	0	0
Clive	13	0	0
Cumming	0	0	0
Des Moines	50	45	390
Grimes	19	0	0
Indianola	24	0	0
Johnston	18	0	0
Newton	0	0	0
Norwalk	14	0	0
Pella	0	0	0
Pleasant Hill	12	0	0
Polk City	18	0	0
Polk County	7	0	0
Urbandale	77	22	0
Waukee	80	0	50
WDM	42	4	0
<b>TOTAL</b>	<b>543</b>	<b>222</b>	<b>902</b>
	1667		

NEED TO FIND SOMEONE FOR A PROJECT?

We have a membership directory! Find our members by category in the Buyer's Guide for expertise.

MEMBERSHIP  
 DIRECTORY



# 67 years

of improving the exteriors of homes



**Windows • Doors • Siding • Sunrooms**

*Call today for a free in-home estimate* **1.800.925.6664**

OR VISIT OUR SHOWROOMS IN GRIMES OR MASON CITY

## MANUFACTURER HOME SHOW INCENTIVES

Midwest Construction Coupon

**\$670 OFF\***  
**Complete**  
**Siding Job**

\*Over 1,000sf. Promo Code MWC/18. Not valid with other offers or prior sales. You must present coupon upon initial visit.



Midwest Construction Coupon

**Trade in your old**  
**Windows**  
and doors to receive  
**\$67** per window/  
door opening

\*Up to 100 united inches. Promo Code MWC/18. Not valid with other offers or prior sales. You must present coupon upon initial visit.



Midwest Construction Coupon

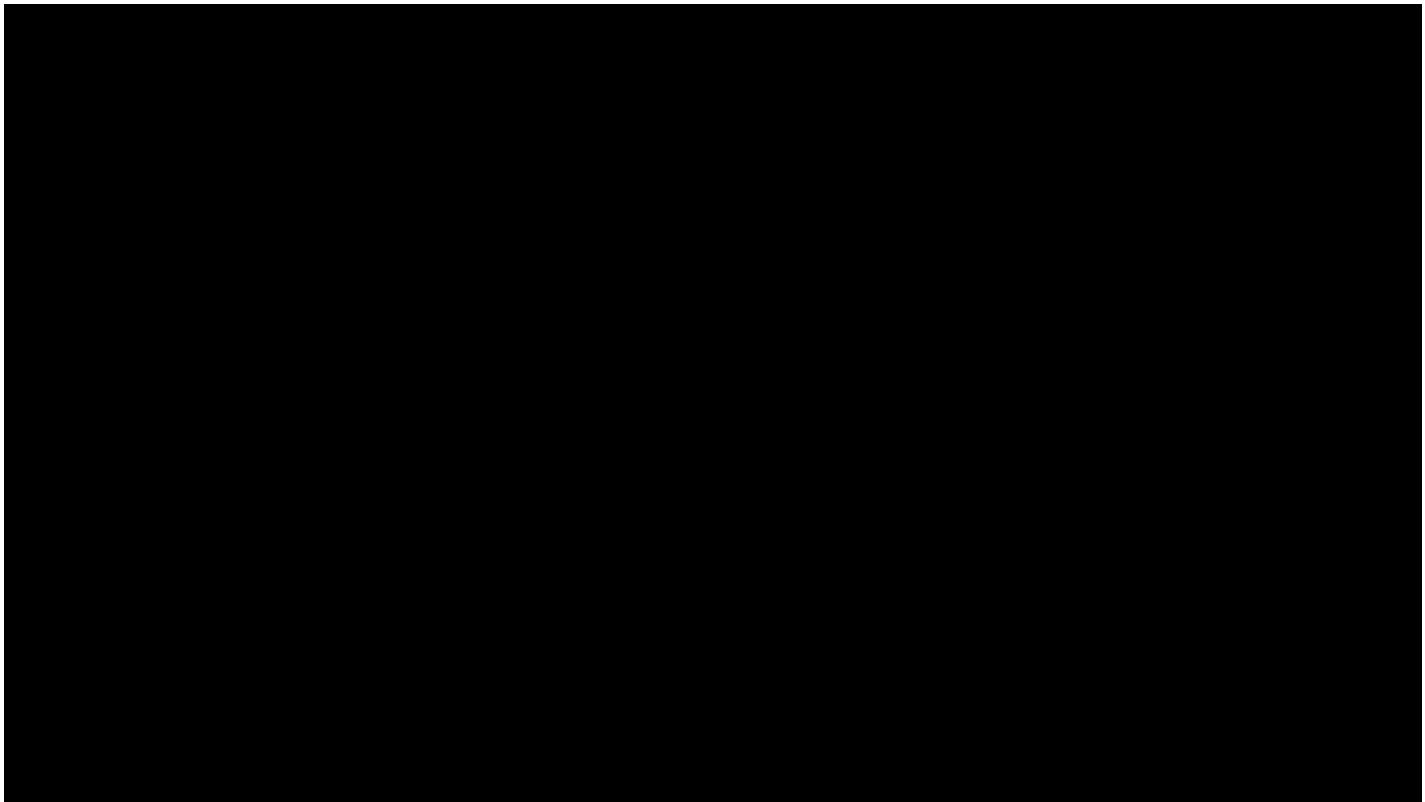
**Save \$670**  
on a new  
**Sunroom**  
purchase

Promo Code MWC/18. Not valid with other offers or prior sales. You must present coupon upon initial visit.



# WHISKEY TASTING

Recap



*Thank you to Community Choice Credit Union for hosting!*



# RETENTION

By the Numbers

**85%**  
Retention Goal

**81%**  
Year to Date

**83%**  
Monthly

# RECRUITING

Monthly Top Recruiters

**1**

Steve Schrodt  
*Nebraska Furniture Mart*

New Members



## 1:1 WALKTHROUGH LLC

DES MOINES, IA  
BRADY RANDALL

## DALE CARNEGIE

WEST DES MOINES, IA  
CARRISA RAINNEY



## GAF

CLIVE, IA  
MIKE GOODING

## GILCREST/JEWETT LUMBER

WAUKEE, IA  
KATINA STEEVE



## HARDIN COUNTY SAVINGS BANK

ELDORA, IA  
CHAD DOLAN

## MR. ELECTRIC OF CENTRAL IOWA

URBANDALE, IA  
BEN KOLO

## NEBRASKA FURNITURE MART

WAUKEE, IA  
CASSIE INMAN

## ROCK SOLID FOUNDATIONS

POLK CITY, IA  
NOLAN CHAPMAN

## TRENT CONTRACTING

ANKENY, IA  
ASHTON TRENT

To view more information, click on their respective company name.

# Renewing Members

**A+ COMMUNICATIONS,  
SECURITY, & HOME SOLUTIONS -**

**A HY-VEE COMPANY**

KYLER BEMIS

**ALL AMERICAN TURF BEAUTY, INC.**

KEVIN JOHNSON

**APEX ARCHITECTURAL EPS**

JEFF RATASHACK

**BRIGHTLINE CUSTOM BLINDS**

CHRIS GOERING

**CCS HOMES**

JAMIE ELROD

**DISCOUNT DUMPSTERS**

SCOTT HART

**DRAKE HOMES**

TODD DRAKE

**DSM PROFESSIONAL**

**MAINTENANCE**

JOE NICHOLS

**ENERGY PANEL STRUCTURES**

KEVIN ZADOW

**GILCREST/JEWETT LUMBER CO**

LARRY HINGST

**HOME TEAM IOWA**

DANNY WEST

**IOWA COUNTERTOPS, INC.**

BOB BACKSTROM

**IOWA STONE SUPPLY**

APRIL SALAZAR

**JAMES HARDIE BUILDING**

**PRODUCTS**

MATT DURAND

**K. RENEE HOME**

JEFF SCHULZ

**K-B BUILDERS**

KEITH BUTZ

**KELLER WILLIAMS OF  
GREATER DES MOINES**

CHAR AUSTIN

**KEystone HOMES LLC**

ROBERT LIPPOLD

**KSH DESIGN STUDIO LLC**

KRIS HOWARD

**LINCOLN SAVINGS BANK**

TROY BOELMAN

**LOST PLANET DEVELOPMENT LLC**

THEODORE THOMS

**MJ CUSTOM HOMES**

MIHRET JUKIC

**ON TRACK CONSTRUCTION**

MATTHEW RUNGE

**RCI BUILDERS INC, LLC**

TRISH RADKE

**RE/MAX PRECISION**

JILL MILLER

**REESE BUILDERS**

LUKE REESE

**SIGNATURE SIGN & GRAPHICS**

BRANT KAUFMAN

**STAR EQUIPMENT LTD**

BRUCE BOWMAN

**TECHNOLOGY BY DESIGN INC**

BRIAN GINKENS

**THE FINISHED EDGE LLC**

JOSHUA MADISON

**UNITED SERVICES**

KENT MC MILLEN

**VERIDIAN CREDIT UNION**

RYAN DEA

**WEST BANK**

DAN FITZGERALD

**WILLIAMS REMODELING LLC**

JOE WILLIAMS

MEMBER  
ZONE



**Would you like your news to be featured?**

Email [jessm@dsmhba.com](mailto:jessm@dsmhba.com) with the news/events and let her know you would like it in the Blueprint Member News!

# STAFF

DSM HBA



**DAN KROUP**

Executive Officer

[dank@dsmhba.com](mailto:dank@dsmhba.com)



**JESSICA VERWERS**

Director of Membership

[jessicav@dsmhba.com](mailto:jessicav@dsmhba.com)



**JESS MAREAN**

Graphic Designer & Publications

[jessm@dsmhba.com](mailto:jessm@dsmhba.com)



**BRANDON  
PATTERSON**

Workforce Development

[brandon@dsmhba.com](mailto:brandon@dsmhba.com)



**KATIE NEIBAUER**

Director of Events & Partnerships

[katie@dsmhba.com](mailto:katie@dsmhba.com)

**FOLLOW US**



@DSMHBA

#DSMHBA

# CO-BRANDING OPTIONS NOW AVAILABLE!



YOUR COMPANY LOGO + ONE OTHER LOGO:



SEE MORE  
OPTIONS



**CONTACT US  
FOR YOUR NEXT  
CONSTRUCTION  
PROJECT!**

CUSTOMER FOCUSED • PERSONAL SERVICE • COMPETITIVE PRICING



**MUNN  
LUMBER**

A MEAD LUMBER COMPANY

1478 NE 69th Place  
Ankeny, IA

**(515) 232-2112**  
[munnlumber.com](http://munnlumber.com)

**100% EMPLOYEE OWNED**



**NEW LOCATION &  
SHOWROOM!**

MATERIAL PICK UP AND HOT SHOT DELIVERY  
AVAILABLE AT OUR **NEW DES MOINES**  
METRO LOCATION IN ANKENY!



# 2025 BOARD OF DIRECTORS



CHRIS  
PICKARD



MITCH  
JOHNSON



MIKE NIGRO



ANTHONY  
LYNE



NATHAN  
SNIEZEK



BEN RICHTER



KIRK  
MICKELSEN



DAN KNOUP



STEVE  
ARCHER



DON BEAL



KYLER BEMIS



CODY  
BRENNER



KEITH BUTZ



JAMIE ELROD



RACHEL FLINT



LOGAN  
GALLOWAY



LADONNA  
GRATIAS



TOM GRATIAS



ERIC GRUBB



KORBIN  
HAYDEN



ERIC HEIKES



LARRY HINGST



KIM  
HINKHOUSE



AMY  
KIMBERLEY



COLIN KING



ANDREW  
LONG



LAUREN  
MAHONEY



JODIE  
MCDOUGAL



LUKE  
MOHLENHOFF



SCOTT  
STEELEMAN



KATINA  
STEEVE



DEREK  
TEMPLE



ERIC  
VANDERPLOEG



JIM YOUNG

ADVERTISE/  
SUBSCRIBE



# MISS THE LAST ISSUE?



VIEW LAST  
ISSUE

