

# THE LOCAL MARKET REPORT

Your May 2026 Guide to Real Estate in Streetsboro & Solon

Brought to you by **Barbara Kachenko | RE/MAX**

Welcome to the May edition! May is one of the busiest months in Northeast Ohio real estate — spring listings are at their peak, buyers are racing against summer move-in deadlines, and pricing decisions made now shape outcomes through fall. Inside: current Streetsboro & Solon data, a quick market read, and tips for both sides of the deal.

## Market Snapshot

STREETSBORO			SOLON		
<b>\$265K</b>	<b>29 days</b>	<b>+11.1%</b>	<b>\$454K</b>	<b>33 days</b>	<b>+2.8%</b>
Median Sale (12 mo)	Avg Days on Market	YoY Growth	Median List Price	Median Days on Market	YoY Growth

**Quick read:** Ohio remains balanced — homes selling at 97–98% of list, 2–4% projected price growth, and rates in the 6–8% range. Roughly 29% of Ohio homes still sell above list price, so well-priced, move-in-ready homes continue to attract multiple offers.

## Tips for This Month

### FOR SELLERS

#### Price right out of the gate.

First two weeks generate the most attention. Use a CMA from real comps — not Zestimates.

#### High-ROI updates only.

Paint, modern fixtures, landscaping, and a deep clean beat expensive renovations dollar-for-dollar.

#### Stage for the photos.

90%+ of buyers start online. Declutter, depersonalize, consider professional staging in Solon.

#### Be flexible on showings.

May buyers race against school deadlines — limited windows cost offers.

### FOR BUYERS

#### Get fully underwritten pre-approval.

Beats “pre-qualified” in multi-offer situations — often as good as cash.

#### Budget the monthly payment.

At 6–8% rates, focus on PITI comfort, not max loan amount.

#### Ask for seller concessions.

1–3% toward closing or a 2-1 buydown can beat a price cut.

#### Don't waive inspection.

Even competitive markets — structure as informational, not contingency-based.

**Thinking about a move?** Free home valuations & buyer consultations for Streetsboro, Solon & surrounding communities.  
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