

## 2011

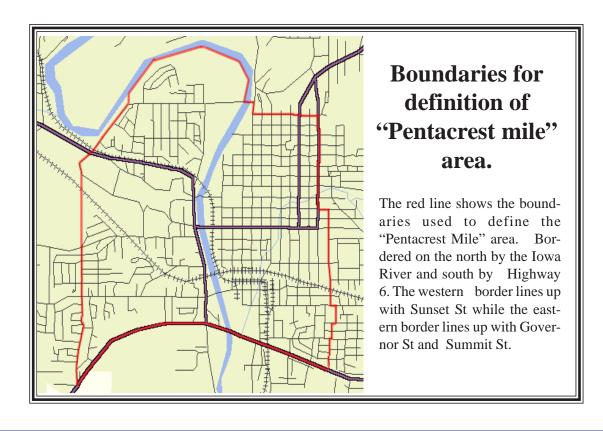
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Spraisal VALUATION RESEARCH GROUP

## Iowa City Area Apartment Survey

For more than 15 years we have been gathering information on the local rental market in order to access its health. This year we have gathered information on 6,039 units across the entire Iowa City area, including Coralville and North Liberty. We have focused on professionally managed buildings with four or more units.

Our study splits the data out into four geographic zones. Zone 1 the "Pentacrest Mile" is displayed graphically on the map below and defined to encompass those areas with the greatest appeal to the student population. The rest of Iowa City comprises zone 2, Coralville is zone 3 and North Liberty, zone 4. Because of the competitive nature of zone one, as it focuses on the student market, it continues to earn the highest rents and experience the lowest vacancies. Also, the growth in rents continues to be the strongest within zone one.



| AVERAGE RENT BY UNIT TYPE AND GEOGRAPHICAL AREA - Core '11 |           |           |           |           |                 |  |  |  |
|--|-----------|-----------|-----------|-----------|-----------------|--|--|--|
|  | 1-Bedroom | 2-Bedroom | 3-Bedroom | 4-Bedroom | Overall Average |  |  |  |
| Zone 1   | \$771     | \$725     | \$1,290   | \$1,586   | \$1,093         |  |  |  |
| Zone 2   | \$488     | \$578     | \$976     | \$ -      | \$681           |  |  |  |
| Zone 3   | \$561     | \$670     | \$861     | \$ -      | \$697           |  |  |  |
| Zone 4   | \$ -      | \$690     | \$715     | \$975     | \$764           |  |  |  |
| Overall  | \$607     | \$666     | \$961     | \$1,281   | \$816           |  |  |  |

| AVERAGE RENT COMPARISON - Core |                       |                       |                       |                       |                       |  |  |  |
|--------------------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|--|--|--|
|                                | 1-Bedroom             | 2-Bedroom             | 3-Bedroom             | 4-Bedroom             | Overall<br>Average    |  |  |  |
|                                | % Change<br>2009-2011 |  |  |  |
| Zone 1                         | 13.88%                | 4.92%                 | 5.31%                 | 7.89%                 | 5.81%                 |  |  |  |
| Zone 2                         | 5.40%                 | 0.87%                 | 8.57%                 | -                     | 4.94%                 |  |  |  |
| Zone 3                         | 2.37%                 | 7.03%                 | 3.73%                 | -                     | 4.86%                 |  |  |  |
| Zone 4                         |                       | 6.15%                 | 2.44%                 | 3.17%                 | 3.84%                 |  |  |  |
| Overall                        | 7.82%                 | 4.84%                 | 5.20%                 | 6.05%                 | 7.24%                 |  |  |  |

The three tables on this page summarize what we found through our survey. Rent figures were calculated from the 'core', that portion of our data which represents those units for which were had five years of data and from which a comparison could be drawn. Vacancies are representative of our entire sample.

| VACANCY BY UNIT TYPE AND GEOGRAPHICAL AREA - 2011 |           |           |           |           |                 |  |  |
|---|-----------|-----------|-----------|-----------|-----------------|--|--|
|   | 1-Bedroom | 2-Bedroom | 3-Bedroom | 4-Bedroom | Overall Average |  |  |
| Zone 1  | 1.30%     | 2.20%     | 1.70%     | 0.01%     | 1.30%           |  |  |
| Zone 2  | 1.90%     | 4.60%     | 0.01%     | 0.00%     | 1.63%           |  |  |
| Zone 3  | 4.20%     | 0.01%     | 0.00%     | -         | 1.40%           |  |  |
| Zone 4  | 27.00%    | 0.00%     | 8.60%     | -         | 11.87%          |  |  |
| Overall   | 8.60%     | 1.70%     | 2.58%     | 0.01%     | 3.22%           |  |  |

We Would Like to Thank
Our Sponsors For Their
Continued Support as well
as all of the Property Managers and landlords who
took the time to fill out and
return the survey.
Thank You!!



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