

SELLER

BUYER



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Sign Listing

Marketing

Web Presence

Accepted Offer

WI & IL
Multiple Listing
Services

Attorney Approval

Yard Sign

Inspections

Direct Mailing

Appraisal
(Buyer's Expense)

Open Houses
(optional)

Survey
(Seller's Expense)

Title
(Seller's Expense)

Set Closing

Final Walk

Home
Inspection
(Buyer's Expense)

Radon
Testing
(Buyer's Expense)

Well/Water
Inspection
(Seller's Expense)

Septic
Inspection
(Seller's Expense)

Employment
Verification

Earnest Money
Verification

Credit Check

Debt Ratios
Checked

Pre-Qualification

Discuss Agency

Tour Homes

Make Offer

Accepted Offer

Loan Application

Attorney Approval
(Buyer's Expense)

Home Inspection
(Buyer's Expense)

Homeowner's
Insurance

Set Closing

Final Walk

CLOSING