



JOB SUMMARY

LOCATION	SPRINGFIELD, OHIO - LOCAL TRAVEL REQUIRED (MIAMI VALLEY)
INDUSTRY	NUISANCE WILDLIFE & PEST CONTROL
JOB TYPE	FULL TIME HOURLY POSITION
EXPERIENCE	WILDLIFE / PEST CONTROL / CONSTRUCTION EXPERIENCE PREFERRED, BUT NOT REQUIRED
EDUCATION LEVEL	HIGH SCHOOL OR EQUIVALENT
CAREER LEVEL	ENTRY LEVEL
WAGE	HOURLY PAY + MONTHLY COMMISSION & BONUS OPPORTUNITIES; PAY DEPENDENT ON QUALIFICATIONS (AVERAGE ANNUAL COMPENSATION \$60,000+)
CONTACT INFORMATION	PHONE: (937) 818-3464 OR EMAIL: AWCOFDAYTON@GMAIL.COM

JOB DESCRIPTION - SALES & SERVICE SPECIALIST

AMERICA'S WILDLIFE CONTROL (AWC) IS CURRENTLY SEEKING A SALES & SERVICE SPECIALIST TO JOIN OUR TEAM. OUR SALES & SERVICE SPECIALIST'S DUTIES INCLUDE, BUT ARE NOT LIMITED TO: DETERMINING WILDLIFE ISSUES/ENTRY POINTS, TRAPPING & REMOVING NUISANCE WILDLIFE, REPAIRING & RESTORING PROPERTIES, OFFERING/PROVIDING PREVENTATIVE SOLUTIONS. THE SALES & SERVICE SPECIALIST MUST KNOW &/OR BE TRAINED IN ALL AREAS OF WILDLIFE & PEST CONTROL IN ORDER TO APPROPRIATELY GUIDE CUSTOMERS INTO MAKING INFORMED DECISIONS TAILORED TO EACH UNIQUE SITUATION. WHILE BEING A SALES & SERVICE SPECIALIST, THE DUTIES WILL ALSO INCLUDE THOSE OF A WILDLIFE CONTROL TECHNICIAN, INCLUDING TRAPPING, REPAIRS, AND RESTORATIONS WHEN AND AS NEEDED.

WE EXPECT OUR SALES & SERVICE SPECIALISTS, AS WELL AS TECHNICIANS, TO BE INDEPENDENT, WHILE ALSO ABLE TO WORK WITH OTHER AWC TEAM MEMBERS IN ORDER TO COMPLETE JOBS & OFFER THE HIGHEST QUALITY OF SERVICES TO OUR CUSTOMERS AT ALL TIMES. OUR SALES & SERVICE SPECIALISTS, AS WELL AS TECHNICIANS, MUST BE KNOWLEDGEABLE & HAVE THE ABILITY TO SELL SERVICES & PRODUCTS HONESTLY & APPROPRIATELY ACCORDING TO INDIVIDUAL CUSTOMER NEEDS. SALES & SERVICE SPECIALISTS, AS WELL AS TECHNICIANS, WILL ANSWER ANY QUESTIONS CUSTOMERS MAY HAVE & INFORM CUSTOMERS OF THE STEPS & OPTIONS IN THE REMOVAL OF WILDLIFE, REPAIRS/RESTORATIONS, & PREVENTATIVE SOLUTIONS THAT AWC HAS TO OFFER.

ALL AWC EMPLOYEES ARE REQUIRED TO FOLLOW ALL COMPANY POLICIES & SAFETY REQUIREMENTS AT ALL TIMES. AT AWC, WE RESPECT OUR CUSTOMERS' TIME & THE OPPORTUNITY TO DO BUSINESS WITH THEM - WE EXPECT OUR EMPLOYEES TO DO THE SAME & ARRIVE PUNCTUALLY TO CUSTOMER APPOINTMENTS & WORK EFFICIENTLY TO COMPLETE THE JOB. SALES & SERVICE SPECIALISTS, AS WELL AS TECHNICIANS, ARE RESPONSIBLE FOR MAINTAINING CONTACT WITH BOTH THE AWC OFFICE & CUSTOMER FOR JOB STATUS UPDATES FROM START TO COMPLETION OF EACH JOB.

WILDLIFE & PEST CONTROL IS A UNIQUE, CHALLENGING, & REWARDING CAREER FIELD FOR A MOTIVATED, INDEPENDENT, PASSIONATE INDIVIDUAL WHO WISHES TO BECOME A MEMBER OF A CLOSE-KNIT TEAM DEDICATED TO HELPING OUR COMMUNITY ENJOY WILDLIFE FROM AFAR. WHILE EXPERIENCE IN THE FIELD IS PREFERRED, AWC IS COMMITTED TO PROVIDING THE NECESSARY TRAINING TO THE CANDIDATE THAT WE FEEL WILL BEST MEET THE QUALIFICATIONS FOR THIS POSITION.

PROBATIONARY PERIOD WITH OPPORTUNITY FOR ADVANCEMENT

ALL NEW EMPLOYEES WILL BE HIRED AS HOURLY. AFTER COMPLETING A 6 MONTH PROBATIONARY PERIOD, THE EMPLOYEE WILL BE ELIGIBLE FOR ADVANCEMENT.

JOB REQUIREMENTS

- IRREGULAR HOURS, WHICH INCLUDES WEEKNIGHTS, WEEKENDS, & HOLIDAYS; EMERGENCY CALLS / HOURS
- WORKING & DRIVING IN INCLEMENT / EXTREME WEATHER CONDITIONS (COLD, HEAT, RAIN, SNOW, ICE, WIND, ETC.)
- WORKING AT HEIGHTS (ROOFTOPS, LADDERS, ETC.)
- LIFTING 50+ POUNDS

REQUIRED QUALIFICATIONS

- HIGH SCHOOL DIPLOMA
- MAINTAIN VALID OHIO DRIVER LICENSE & CLEAN DRIVING RECORD; MUST BE ABLE TO BE INSURED BY COMPANY AS A DRIVER
- ABILITY TO PASS BACKGROUND CHECK & DRUG SCREEN
- ABILITY TO PASS NUISANCE WILDLIFE CONTROL EXAM & TRAINED SERVICEPERSON WRITTEN MANUAL REQUIREMENT
- PROFESSIONAL APPEARANCE & COMPANY PROVIDED UNIFORM
- STRONG WRITTEN & ORAL COMMUNICATION SKILLS
- ABILITY TO POSITIVELY INTERACT & COMMUNICATE WITH CUSTOMERS & AWC TEAM MEMBERS
- ABILITY TO WORK BOTH INDEPENDENTLY & WORK WITH/BE ACCOUNTABLE TO A TEAM
- ADHERENCE TO ANY & ALL SAFETY REQUIREMENTS, PRECAUTIONS, & LAWS, AS WELL AS COMPANY POLICIES
- ABILITY TO BE PUNCTUAL & MANAGE TIME EFFICIENTLY
- ABILITY TO PLAN, MULTITASK, & ORGANIZE JOBS & SUPPLIES
- STRONG PROBLEM-SOLVING ABILITIES
- ABILITY TO SELL APPROPRIATE, ADDITIONAL SERVICES & PRODUCTS TO CUSTOMERS

DESIRED QUALIFICATIONS

- DEGREE IN NATURAL SCIENCES, NATURAL RESOURCES, OR RELATED FIELD
- EXPERIENCE & KNOWLEDGE IN: PEST CONTROL, NUISANCE WILDLIFE TRAPPING, BUILDING/CONSTRUCTION TRADES & BASIC HOME REPAIR
- SALES TRAINING & EXPERIENCE: ABILITY TO SELL SERVICES & PRODUCTS HONESTLY ACCORDING TO CUSTOMER NEEDS

BENEFIT INFORMATION

- COMPETITIVE WAGE, MONTHLY COMMISSIONS, PRODUCTION & SALES BONUSES, PAID TRAINING, ADDITIONAL FRINGE BENEFITS
- CAREER ADVANCEMENT OPPORTUNITIES
- 10 DAYS OF PTO (ACCRUED), PAID HOLIDAYS

APPLICATION PROCESS

FOR QUESTIONS, FURTHER DETAILS, & TO APPLY, PLEASE CONTACT AMERICA'S WILDLIFE CONTROL AT (937) 818-3464 AND EMAIL YOUR RESUME TO AWCOFDAYTON@GMAIL.COM