

Job Title: Commercial Lender

Location: Pueblo, CO – Frontier Bank (Community Bank headquartered in Lamar, CO)

Compensation: \$60,000 – \$90,000 annually, depending on experience

Employment Type: Full-time

About Frontier Bank

Frontier Bank is a locally owned, community-focused financial institution dedicated to supporting the people, businesses, and agricultural producers in our region. With deep roots in southeastern Colorado and surrounding areas, we pride ourselves on building lasting relationships and delivering personalized banking solutions.

Position Overview

We are seeking an experienced and motivated Commercial Lender to join our Pueblo branch team. This role will focus on developing and managing a portfolio of commercial loans, fostering strong customer relationships, and supporting the economic growth of our local community.

The ideal candidate will have a background in commercial lending, a strong understanding of credit analysis, and a passion for community banking.

Key Responsibilities

- Develop and manage new and existing customer relationships.
- Meet with prospective and current customers to assess financing needs and recommend appropriate solutions.
- Maintain strong relationships with customers, provide exceptional service and ongoing financial guidance.
- Have knowledge of commercial loan products as well as additional products & services.
- Grow and manage a portfolio of commercial loans.
- Refer business to internal partners for mortgages, consumer loans, and additional services.
- Conduct credit analysis, prepare loan presentations, and ensure compliance with bank policies and regulatory requirements.
- Monitor loan performance and proactively address potential issues or risks.
- Actively participate in community events and networking opportunities to promote Frontier Bank and develop new business.
- Collaborate with branch staff to provide a seamless and positive customer experience.
- Embrace and demonstrate Frontier Bank's core values which embody our commitment to our clients, team members, and communities.

- Be self-motivated and have strong time management skills.
- Other duties as assigned.

Qualifications

- Bachelor's degree in business, finance, agriculture, or a related field preferred; equivalent experience considered.
- 2–5 years of lending experience in commercial banking preferred.
- Proficient with Microsoft Office Suite.
- Strong knowledge of credit analysis and loan structuring.
- Excellent interpersonal, communication, and relationship-building skills.
- Proven ability to develop new business and maintain long-term client relationships.
- Commitment to community involvement and service.

Compensation & Benefits

- Competitive salary range: \$60,000 – \$90,000, depending on experience.
- Comprehensive benefits package including health, dental, vision, and retirement plan.
- Paid time off and professional development opportunities.
- Supportive, community-focused work environment.

How to Apply

Apply online at www.frontierbankco.com or submit your resume and cover letter to Rebecca Diaz at rdiaz@frontierbankco.com or 4115 Outlook Blvd, Pueblo, CO 81008.

Applications will be reviewed on a rolling basis until the position is filled.

Frontier Bank is an Equal Opportunity Employer.