

## Computers – Systems Designers & Consultants

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| <b>Services Offered or Problems Solved:</b> | <p>Network Planning &amp; Design<br/> Network Integration/Migration<br/> Internet/Intranet Development<br/> Website Design/Connectivity<br/> LAN/WAN/VPN Wireless Networks<br/> CAD/CAM/Computer Graphics<br/> Database Design–Web/MS Access<br/> Systems Analysis/Design<br/> Project Planning &amp; Management<br/> Performance Analysis<br/> Capacity Planning/Upgrades<br/> Network Solutions/Administration<br/> Ongoing Support/Real Time Apps<br/> Virus/Hacker Protection<br/> Multi-Media Program Devel.<br/> Install/Design/Support/Maintain<br/> e-Commerce Devel./Security<br/> Consulting/Custom Programming<br/> Built-to-Order Computers (BTO)<br/> Application Design &amp; Devel.<br/> Internet/Intranet Hosting / ISDN<br/> IT Strategies/Consultation<br/> DVD Authoring/Digital Media<br/> Wiring/Cabling/Wireless<br/> IT Risk Assessment/Data Backup<br/> Removal of Viruses/Spyware<br/> ERP/MRP</p> | <p>Internet Access Provider<br/> Equipment Procurement<br/> Data Conversions<br/> Parts &amp; Service/Troubleshooting<br/> Custom Software Development<br/> Computer Training<br/> Security Implementation<br/> Accounting Systems<br/> Automated Bar Coding<br/> Laboratory Automation<br/> Wndws NT Enterprise Netwrkng<br/> Contract Management<br/> Order Entry/Medical Billing<br/> Sales Automation<br/> Document Management<br/> Barcode Solutions/AR Inventory<br/> Financial Analysis<br/> Business Management<br/> Virtual Private Networks<br/> Business Modeling<br/> Client/Server &amp; Multi-User Sysys<br/> Paperless Office Solutions<br/> EDI-Web Convergence<br/> Network Infrastructure Assessment<br/> Disaster Recovery/Tech Help Desk<br/> Integrated Voice &amp; Data Solutions<br/> Custom Application Development</p> | <p>Needs Analysis/Technical Writing<br/> Programmer Analysts<br/> Computer Telephony Integration Svc<br/> Wide Area/Gateway Design &amp; Support<br/> Hardware/Software/Automation Supplies<br/> Programmers/Engineers/Technicians<br/> Custom Macintosh Software<br/> Groupware / Home &amp; Office Networking<br/> Client/Server Systems Integration<br/> Security/Firewall Implementation<br/> Network Security/Power Protection<br/> e-Mail/Internet Integration<br/> “Create Internet Traffic/Web Presence”<br/> Documentation/Document Imaging<br/> XP / NT / 2000 / UNIX Platforms<br/> “Intranet/Extranet Development &amp; Integration with Legacy Systems”<br/> SQL Server / Oracle / Microsoft IIS/ASP<br/> Visual Basic / Visual C++ / Java<br/> <b>Some Brand/Software Names – e.g.,</b><br/> Paradox, Cisco, 3 Com, Apple, Foxpro, Novell, HP, Citrix, n-Tier, etc.<br/> HTML / ASP / DHTML / XML / .NET<br/> Windows Upgrades / Mac to PC<br/> Application Hosting / Extranet Access<br/> Scanning Conversions / Document Imaging</p> |
| <b>Confidence Factors:</b>                  | <p>Years in Business<br/> Certified Network Engineer<br/> Authorized Sun Optics, AST, etc.<br/> Certified Instructor<br/> Continuous Computer Support<br/> Staff With Business Experience<br/> Service Contracts / Oracle Certified</p>   | <p>Registered Developer - UNIX, 4D, Novell, Helix Express, NEC, Tektronix, NT, etc.<br/> Microsoft Certif. Solution Partner<br/> Novell Platinum Partner<br/> “Full Project Life Cycle”<br/> Some Brands – Cisco, HP, MS, etc.</p>  | <p>Licensed Resellers – HP, Apple, etc.<br/> “Client-Oriented Support Group”<br/> Specialties - Office Automation, Accounting System, Client/Server, etc.<br/> Emergency Response/Service<br/> Specialties – Legal, e-Commerce, etc.</p>   |
| <b>Convenience Factors:</b>                 | <p>Toll-Free Number<br/> Fax Number<br/> Web Site Address<br/> E-Mail Address</p>   | <p>Free (Initial) Consultation<br/> Credit Cards<br/> Home Consulting<br/> Any Size Business</p>  | <p><b>Invitation/Inducement to Visit Website</b><br/> Free Initial Consultation<br/> Short-Term &amp; Long-Term Projects<br/> Free Estimates/Fast Service</p>  |
| <b>Special Services or Extras:</b>          | <p>Industry-Specific Solutions<br/> Technical Recruiters<br/> Computer &amp; Telephone Wiring</p>   | <p>On-Line Help Systems<br/> “Customized Contracts Written to Your Company’s Needs”</p>   | <p>IT Outsourcing<br/> Referral Service / Annual Contracts<br/> MAS 90 Software</p>  |
| <b>Typical Related Headings:</b>            | <p>Computers – Dealers/New &amp; Used<br/> Computers – Training</p>   | <p>Computer Networks<br/> Computer Software Developers</p>  | <p>Computers – Multimedia &amp; Internet Pub<br/> Computer On-Line Services</p>  |